



Spring 2005

Dear Friend,

The person giving you this letter will be serving on the 2005 Summer Staff at Mt. Gilead Camp and Conference Center, in Stroudsburg, PA. She has chosen to be part of our summer camp ministry for at least 3 weeks of summer service, and will live at camp while she fills one of 45 staff positions necessary to minister to and meet the needs of the girls we will minister to this summer.

A typical summer staff member at Mt. Gilead receives a stipend of \$140/week, plus room and board. Each summer staff member is encouraged to ask several people to consider making a financial donation to Mt. Gilead to help support a fund that will add to the summer staff stipend. Will you please consider giving a financial gift of support on their behalf? The accompanying Summer Staff Support Program flyer explains how you can send a tax-deductible donation to Mt. Gilead to help support the person that gave you this letter. Not only will your gift be a personal blessing to the summer staff member you know, but it will help enhance the lives of other staff as well, in turn blessing our campers. Gifts may be sent any time up until August 15.

Our summer staff is made up of dedicated, young Christian women who give their summers to serving at camp. While we endeavor to provide a great environment for them, one that is fun to be part of and that nurtures and challenges them in their own Christian walk, I'm constantly aware of the fact that they have chosen to serve at Mt. Gilead instead of taking one of the numerous other higher paying jobs available to them. It is my goal that they will leave here having learned how to glorify God by serving others and being living examples of the love of Jesus Christ.

Thank you for considering this request, and feel free to contact me with any questions.

In Christ,

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To: Summer Staff Support Participants  
From: Beth Yori  
Re: Getting Started with Soliciting Support  
Date: April 10, 2005

Thanks for choosing to participate in the Summer Staff Support Program. This memo is to help you get started now inviting people to make a financial donation to Mt. Gilead to help supplement the summer staff pay stipend. Because many summer staff will be blessed through this program, we ask that you promptly do your part.

You committed on your summer staff contract to contact **at least 10 people**, asking them to consider making a financial donation to Mt. Gilead in support of the Summer Staff Support Program. Donor contributions to camp are tax deductible and will be placed in a donation pool that we will split up between participating summer staff after the summer. The details of the program and how one can make a donation are in the enclosed flyer. Please begin now with your efforts in contacting 10 or more people (ultimately, you need to do this before you arrive at camp this June, but starting now is best). You can contact them face to face, explaining the program and giving them the brochure. You can contact them in writing, sending a copy of the brochure and the enclosed letter from me (that has space below my signature if you want to add a personal note). If you want to contact more than 10 people and could use more copies of the brochure, simply let me know how many more you can use, and I'll gladly mail them to you.

We would like you to make these contacts before you come to camp for two reasons. First, it will give us a chance to receive donations before mid-June, and accordingly we'll use part of our June staff orientation week to involve you in sending personalized thank you notes to these donors. Secondly, if you don't make these requests now, chances are that you will be too busy once you get here to do this. Please don't procrastinate in getting these materials out to potential donors. Here are some ideas to help you do your part.

- Think of at least 10 friends, neighbors, coaches, or teachers you could write to, then promptly deliver or mail them a letter and brochure. Your parents can help compile this list. If you prefer to draft your own cover letter instead of using mine, feel free to do so.
- Check with your church promptly about making a general announcement at an upcoming service. You want to make sure that this has the blessing of your church leadership, and if so, is done with their instructions as to how people should respond.
- Shortly after you get here in June, we will make staff photo prayer cards that you will be able to mail back to donors. You will be able to then be in touch with donors and will send them a staff photo prayer card (we will cover the postage).
- You can invite anyone to attend our summer staff commissioning service on Sunday, June 26, 2005, at 10:30 am in the Rec Hall at Mt. Gilead. I believe they will be blessed to worship with us, see the summer staff, and get a first hand taste of Mt. Gilead.

Remember you are guaranteed your agreed upon weekly financial stipend, and whatever comes in through this program will be given to staff over and above that stipend in a separate check mailed after camp. Be encouraged in doing this, remembering that in telling people what you are doing this summer and giving them a chance to support you, the blessings to you often multiply as folks then remember to pray for you and the ministry of Mt. Gilead. So, be blessed as you get busy contacting potential donors. Put together your list right now of the people you will give brochures to, and start mailing or giving them out. If you need more, call or e-mail me with the number of brochures needed and the address where they should be mailed.